



Thursday 24<sup>th</sup> November 2016

Dear Ishida-san,

On behalf of all Kangaroo Island canola growers, thank you for your kind wishes and understanding. As farmers, we have had many misfortunes due to weather, but have always managed to get enough canola at harvest to supply PAL system.

We are still hopeful that this will be the case this year, but the weather has been the worst I have experienced in the 16 years we have been on KI. It is notoriously difficult to estimate the extent of the loss in yield from the storm until we begin harvest.

Our growers feel quite concerned that we may not be able to fill your requirements, and wish to assure you that they greatly appreciate our relationship and will try to ensure (as much as they are able) that this does not happen again.

Once again, thank you for your concern for our growers.

Sincerely,

A handwritten signature in black ink, appearing to read 'M. C. Pontifex'.

**Neil Pontifex**

Chairman & Managing Director  
Kangaroo Island Pure Grain Pty Ltd

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